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## Business Update and Unaudited Operational Information for November 2022

The board of directors of Hong Kong Technology Venture Company Limited ("Company" and together with its subsidiaries, "Group") ("Board") is pleased to announce certain business update and the unaudited operational information for November 2022 of the Group.

## (1) eCommerce Business Update

Follow the momentum from the Thankful Festival starting from 18 October to 16 November 2022, HKTVmall's business performance in November 2022 continued to maintain with slight increase in average order value.

- 1. Average daily Gross Merchandise Value ("GMV") on order intake<sup>i</sup> of HK\$22.2 million per day (October 2022: HK\$22.4 million per day), and on year-to-year basis, represented an 15.0% growth comparing to November 2021 of HK\$19.3 million per day;
- 2. Average order value increased to HK\$450 from HK\$436 in October 2022 and HK\$437 in November 2021.

(2) The unaudited operational information of the Group's eCommerce business including online shopping platform and offline business (excluding the sales of HKTVmall cash vouchers) for November 2022 is summarised as below:

	In the month of			Change in	Change in Percentage	
	November 2022	October 2022	November 2021	November 2022 vs October 2022	November 2022 vs November 2021	
Average daily order number (rounded to the nearest hundred)	49,300	51,400	44,000	(4.1%)	12.0%	
Average order value (rounded to the nearest dollar)	HK\$450	HK\$436	HK\$437	3.2%	3.0%	
Average Daily GMV on Order Intake <sup>i</sup> (rounded to the nearest hundred thousand)	HK\$22.2 million	HK\$22.4 million	HK\$19.3 million	(0.9%)	15.0%	
Monthly GMV on Order Intake <sup>i</sup> (rounded to the nearest million)	HK\$666 million	HK\$695 million	HK\$577 million	(4.2%)	15.4%	
				In the month of		
	Novem		mber 2022	October 2022	November 2021	
Number of unique customers who made purchases at HKTVmall (rounded to the nearest thousand)		5	48,000	574,000	496,000	
at 11X1 vinan (founded to the heatest the	jusanu)			In the month of		
		Nove	mber 2022	October 2022	November 2021	
Monthly Active App Usersii (rounder	d to the	-				

The Board wishes to remind shareholders and potential investors of the securities of the Company that the above information is unaudited and is based on preliminary internal information of the Group, which may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or half-yearly basis due to various uncertainties during the process of collating such information.

1,518,000

1,503,000

1,451,000

nearest thousand)

Shareholders and potential investors of the Company are cautioned not to unduly rely on such information and are advised to exercise caution in dealing in the Company's securities.

By Order of the Board

Hong Kong Technology Venture Company

Limited

Cheung Chi Kin, Paul

Chairman

## Hong Kong, 7 December 2022

As at the date of this announcement, the Board comprises:

Executive Directors:

Mr. Cheung Chi Kin, Paul (Chairman)

Mr. Wong Wai Kay, Ricky (Vice Chairman and Group Chief Executive Officer)

Ms. Wong Nga Lai, Alice (Group Chief Financial Officer and Company Secretary)

Mr. Lau Chi Kong (Chief Executive Officer (International Business))

Ms. Zhou Huijing (Chief Executive Officer (Hong Kong))

Independent Non-executive Directors:

Mr. Lee Hon Ying, John

Mr. Peh Jefferson Tun Lu

Mr. Mak Wing Sum, Alvin

## Notes:

i. Gross Merchandise Value ("GMV") on Order Intake represents the total gross sales dollar value for merchandise sold through a particular marketplace over a certain timeframe, before deduction of any discount offered by the marketplace, rebate used, cancellation and returns of merchandise sold.

ii. Monthly active App user data is extracted from Google Analytics and rounded to the nearest thousand, the computation method and basis of which have not been verified. In general, the data for App users could be overlapping if the user reinstalls HKTVmall Main App or Lite App on the same device or amends the advertising ID of its device, or uses multiple devices, or uses both HKTVmall Main App and Lite App in the same month. The information for the same period can be changed at different points of time when capturing the data as Google Analytics performs the analysis on a sampling basis. According to Google Analytics, "active user" is defined as the unique user who initiated sessions on the App within the selected date range.